

Case :
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Country :
Spain

Sector :
Production - Lighting

Company :
Spanish company designing, producing and delivering light cups to world wide main light bulbs producers such as Philips, Osram or General Electric. It is the third world wide producer.

Type of intervention :
Balance Score Card
Role down of KVIs and KPIs

Project Goal:
Our project had the mission to help the executive team to establish the operating objectives and to set and deploy the main core values of the organization. The first phase consisted in setting up the objectives and to define the main stakeholders for the Balanced Score Cards. The second phase was to define all the steps needed in order to set up a control of the final system. The third and last phase was to coach the executive team for the deployment of all objectives contained in the Balanced Score Cards.

What did we do?
Improvement of KVIs and KPIs utilized by the executive team.
Implementation of Balanced Score Cards.
Better use of existing problem solving tools.
Definition of indicators to manage the 3 Mini Companies.
Establishment of annual objectives for each indicator.
Definition of the deployment process to the third level.

Results :
Implementation of Balanced Score Cards.
Better use of existing problem solving tools.
Definition of KVIs and KPIs to manage the 3 Mini Companies.